













## 2nd International Entrepreneurship Summer School 2015 Entrepreneurship, Strategy and Innovation on Cross-cultural Business Contexts

## Course Outline

TIme	Monday 29/06/2015	TIme	Tuesday 30/06/2015	Wednesday 01/07/2015	Thursday 02/07/2015	Friday 03/07/2015
10:30 - 11:00	Welcome & Opening the Course Vice Rector, Research and Innovation, Prof. P. Botsaris, DUTH  Summer School Course Presentation Dr. P. Giourka, Unit of Innovation and Entrepreneurship, DUTH	09.00 - 10.30	Creative Confidence and Facilitation Workshop (Part A)  Moderator: Silvia Giovannoni, PYE	Negotiating and Influencing skills for managers Moderator:  A/CP presentations CP for 'Cocomat' CP for 'Green Cola' CP for 'Procter & Gamble'  Assessors: Dr O. Palermo, Dr K. Galanakis,, Company representatives	Summer School Consultancy Project Assignment (SSCP3) 'Translation24.gr'  Skills for developing successful Strategies for Business (Part A - The ideation process)  Moderators - Mentors: Dr. P. Giourka,, P. Dimitriadou A. Thrash A. Spyridis	The art of Pitching Dr. P. Giourka,  SSCP Pitching preparation
		10.30 - 10.45	Coffee Break	Coffee Break	Coffee Break	Coffee Break
11:00 - 12:30	Strategies for Achieving and Sustaining Growth Moderator: Dr K. Galanakis, NBS Dr O. Palermo	10.45 - 13.00	Creative Confidence and Facilitation Workshop (Part B) Moderator: Silvia Giovannoni, PYE	Theory of Inventive Problem Solving in Practice (TRIS) - The M&Ms Case Study  Moderator: Mountelos Stavros	Skills for developing successful Strategies for Business (Part B - Idea validation)	SSCP - Presenting Business Strategies (Pitch the idea)  'Rodopi' Representatives 'Cocomat' Representative 'Translation24' Representative
12:30 -14:00	LUNCH BREAK	13.00 -14:00	LUNCH BREAK	LUNCH BREAK	LUNCH BREAK	LUNCH BREAK
14:00-17:00	Performance Skills for Leaders Moderator: Dora Founta, Executive Coach and Mentor, National Kapodistrian University of Athens	14:00- 17:00	Company visit at 'Rodopi'  Summer School Consultancy Project Assignment (SSCP1) 'Rodopi'	Company visit at 'Cocomat'  Summer School Consultancy Project Assignment (SSCP2) 'Cocomat'	Skills for developing successful Strategies for Business (Part C - Idea Iteration and Infiltration)	Award Celebration  End of Summer School